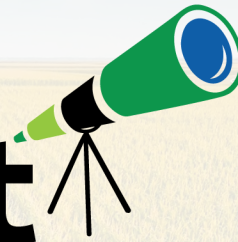


VantagePoint

E-NEWSLETTER



MONTHLY UPDATES FROM AGVANTAGE SOFTWARE - YOUR PARTNER IN AGRIBUSINESS

July 2020

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Change is Constant!

By Theresa Willems, VP Customer Service - theresaw@agvantage.com

As AgVantage, and I'm sure your company as well, continues to navigate through some of these uncharted waters in 2020, we continue to look for new ways to manage the day to day along with taking a fresh approach to improve and change our processes to fit the times.

The AgVantage Customer Driven Development process has been paramount to our success over the course of the last decade. What started out as such a 'novel' idea to give our customers a strong say in the continued development and enhancement of our software is now a staple in our AgVantage lives. This year is no different – but how we deliver those surveys to you will be. Typically, we would have distributed our CDD voting lists at our 2020 User Conference for the next year's development. We all know that while fantastically received, our 2020 Virtual Conference was different this year, and part of what was missing (other than our customers and full AgVantage team) was the CDD voting process. This year's CDD process will be different, but no less impactful on the future development of our software.

"The AgVantage Customer Driven Development process has been paramount to our success..."

In the next week or so, all of our customers will be receiving an email invitation to take an online survey for CDD Voting. Please feel free to share with anyone at your company who is not on our email list and encourage your team to vote on what matters to your company. The surveys will be open only for 2 weeks, and once we close the voting process and tally the results, those calls will be integrated into our new quarterly development cycle which I talked about at my closing at conference this year. You may notice that not all packages will be listed in this survey – if you do,

you are very observant! We will be sending out quarterly CDD surveys which will coincide with our new development cycles so you will be able to vote more often during the year as fresh ideas come our way from our customers. I encourage you to watch your email for the announcement of this CDD survey and hope you all take the time to vote on what matters to you!

One other change I would like you to be aware of is that AgVantage is getting a new phone system the week of August 3rd. We are very much looking forward to our new phone system and the features it will offer us and hope any hiccups are minimal and this is a smooth transition. We do not expect any down time during this transition but I'm also a realist and know that there will be challenges as we learn this new system, so if we attempt to put you on hold and we lose you, know that we are just riding the learning curve and will get the hang of this new system as quickly as possible. I will send a reminder email to our customers the week before as the scheduled install of this system gets finalized. Thanks for bearing with us as we make this transition!

Thank you to you all for your continued partnership with AgVantage. We all know that 2020 has taxed our ability to do things in a normal fashion – but out of the challenges has come some really great changes as well! We appreciate each and every one of our customers and can't wait to see you all in person, hopefully very soon!

Enjoy the rest of your summer,

Theresa

“...watch your email for the announcement of this CDD survey and hope you all take the time to vote on what matters to you!”





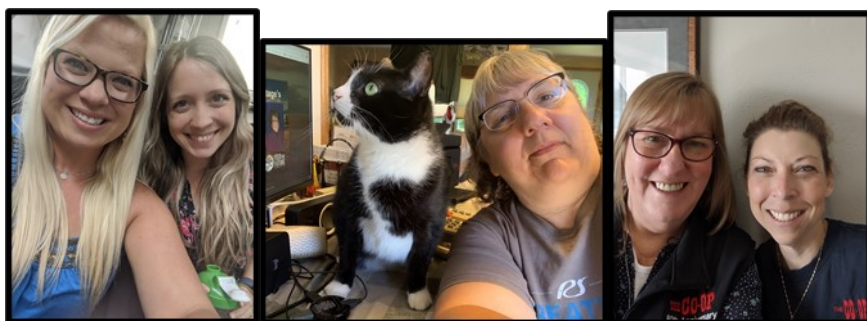
AgVantage 2020 National Conference

By Lisa Sick, VP Project Management - lisas@agvantage.com

The Top 10 things we heard about the AgVantage 2020 National Conference Virtual Event:

1. Seeing AgVantage’s new branding and logo. It was on the banners, screens, documents, popcorn bag, even the custom M&M’s and the environmentally friendly straw made of wheat that we received in our registration packet!
2. Laughing during Mark Mayfield’s keynote presentation.
3. Hearing Michelle’s great stories in her morning presentation and in her daily closing remarks.
4. Learning about all the new features of AgVantage Software. Thanks for keeping it at such a reasonable price for training.
5. Seeing the session leaders’ excitement when showing the software enhancements that we asked for.
6. Reading Sonny Perdue’s comment on the AgVantage App moments after Michelle and Mark’s keynote speeches. The U.S. Secretary of Agriculture’s support of AgVantage Software is impressive.
7. Participating in the sessions with our questions and not having to ask them out loud.
8. Anticipating winning such great prizes and cash in the drawings.
9. Watching the high-quality production that Avex Technologies put together for this live streaming event. Being able to just click on a session on the agenda made it easy to follow.
10. Getting to know the AgVantage team better during the employee interviews and the live bloopers that happened!

Thank you to all from your AgVantage Family! We appreciate your support of this event and of all the software and services we create for you to run your business efficiently.



Allie & Rachel from Caledonia Farmers Elevator in Caledonia, Michigan.

Nan & Boo from Provision Partners in Marshfield, Wisconsin.

Ingrid & Teresa from Co-op Gas & Supply Co in Ponderay, Idaho.



United Quality Coop in New Town, ND had a great team watching together safely. Kim Meyer, Chuck Walen, Kali Martin, Shawn McElwee & Katie Hall.



Bob Bauer from ProVision Partners in Marshfield, WI.

Lora Fruh from Pomeroy Grain Growers in Pomeroy, Washington.



Jon & Jason from Posey County Co-op in Mount Vernon, Indiana.



Rick Madden from White River Coop in Loogootee, Indiana

“Watch for Regional Conferences coming to your area!”



Update on New Software Releases

By Dave Hammond, VP Programming - daveh@agvantage.com

AgVantage strives to meet your agribusiness needs by updating our software platforms on a regular basis. The following is a list of the various AgVantage software platforms and the many new software releases.

Agronomy Edge

ChangeText alert information after application (470513)
add Machine Maintenance to EdgeAg File Set Up menu (454110)
Add option to uncheck item to not be included in cumulative weights (487912)
Show Total Density on Products tab (488030)
Scheduled Orders - opr set rate to 0.00, not recording correctly (490650)

Agronomy PC

If item is not set to be blended do not send to blender (491350)

AP

AP / Edge AP use vendor terms on Square 9 batch creation (489809)

AP Edge

Edge AP check maintenance remove discount amount box (405358)
Validate dates of invoices and checks - prevent/warn if in future (442479)
Edge AP - add check status and recon date if applicable to lookup (456054)
Edge AP Inv Entry change cursor to default on loc # box not descrip (461838)
Edge AP - add vendor pay type to invoice entry screen (479175)

AR

U4TRND add TDSHRC - share contract fields now in U4TRND only (443556)
Due date on credits (463297)

AR Edge

Add sorts to the payment look up screen, default newest to oldest (471175)
Edge AR Cust Portal email address don't default to caps (480478)
Payments with Discounts (485152)
Edge AR - Inventory Report added quantity fields. (451180)
Pay Type File Maintenance (459630)
Salesman Type File Maintenance (459725)
Tax Codes for Exemptions on File (459726)
Restricted License Categories Maintenance (459728)
Prepay - Report Customer List in Contract Sequence (459758)
Change the way item edit computes amt, qty, and upr (490549)

CRM Edge

Add customer # to customer profile (479851)
List the multiple salesman in the customer profile (479852)

Energy Dispatch Map Edge

UC2020-Needs link to Ar balances look up from Call screen (426758)

Energy Edge

UC20 - #2 will calls different color/symbol (464207)
Edge Tank Geocoder (440370)

Energy PC

Added Gas Check date to tank tab. (458121)
Distinguish the VOID ticket on history view of invoices (488930)
Void reflect on the customer's information deliveries tab (490036)

(continued on page 5)

Feed

Floorstock feed order with VFD drugs (430734)

Feed Edge

Tab from Batch to Load fields (463327)

Delivery Sheet with no ingredients (463331)

Grain Edge

U5MNSL-1 Sales Control Maintenance (380274)

Ability to sort Discount Type by Description or Discount Type (484491)

U5MNEM2-10 Capture Files for Month End Reports (484963)

Command U5SE52C Summary of Grn Purch by cust (491477)

Grain Scale PC

Default State, County and Comments on Lot loads report (467148)

Ability to see closed lots in Loads by Lot Report (490988)

Interfaces

Razor Interface Changes (471843)

Bushel - Add flag to send Prepaid data (493132)

Feed Office Enterprise Enhancement (383744)

Bushel - Prepay/Booking Contracts data - Balances only (445227)

Inventory

Add Loc# to \Open inventory received by month rpt (492996)

Inventory Received Batch error lock merge data area (455205)

Inventory Edge

Edge Inv - add location number to PO screen (457082)

Physical Inventory Batch Entry- work with UPC Scanner (492119)

Edge Inv Qty Report drill down to inventory detail include batch # (435952)

Passport

Cash patronage issue with the patron points cards (468960)

Add facebased and Patron to x ref files when Y to add to card file (483890)

Patronage

C Corps will not receive DPAD--how to mark these customers (477446)

1099-DIV Pref Stk Div - populate Box 1b for non-exempt coops (482936)

Payroll

OR tax tables (491721)

Electronic File for Montana UI (489358)

Payroll Edge

U3MEN2-7 Milliman & Roberts 401k Report (454185)

U3MEN1-5 Payroll Constants Master File (438632)

U3MEN2-6 Employee 401k Report (454183)

Seed Edge

Include dispatched amount in lot lookup (464387)

Limit discounts to the plan balance y or n (488214)

Add Payment Date and Check Number - Store in U6xover (489452)

Changing amount discounts per % of corn/beans (492466)

Hide 0 quantity line items in plan and dispatch (493932)

GPOS/Product Movement Report (460689)

Build screen to run GPOS Message (483476)

Change GPOS to send either GLN or Bayer acct ID (491189)

Time PC

Time off report for future dates (487030)

Transition ETA to run on IBM i not MySQL (461320)

adjustment to printed time cards (487878)